



A broker's advantage depends on its knowledge...not its size!

What will your business look like 3 years from now? Will softening markets rob you of clients and profit? Will lack of expertise cause clients to question your ability? Will your only point of difference be price? The number one issue facing businesses such as yours is lack of experienced resources. There is no doubt this issue will worsen.

The LMI Group provides the knowledge solution!

LMI Group can offer you genuine marketing differences and cost savings by providing specialised insurance expertise and tools for your clients' survival.

Loss Management

- *Claims Preparation*
- *Loss Management*
- *Crisis Management*
- *Claims Management*

Risk Assessment

- *Platinum Service*
- *Business Continuity Planning*
- *Risk Reviews & Surveys*
- *Interruption Insurance Valuations*
- *Matching Insurance to Risk Profiles*

Technical Expertise

- *LMI Policy Comparison*
- *LMI Continuity Coach*
- *LMI Policy Coach*
- *LMI Risk Coach*
- *Education & Training Workshops*
- *Publications*

Headed by Australia's leading authority on insurance and crisis management, Dr Allan Manning, the LMI Group provides loss management, risk assessment and technical assistance to brokers, professional advisers, re-insurers, corporations, SMEs, government, statutory authorities and individuals in both pre- and post-loss situations.

Our Expertise

Our experienced team can offer advice and solutions in the following areas:

- ISR
- Business Interruption
- Business Continuity
- Financial Risks
- Marine
- Construction & Engineering
- Public & Product Liability
- Professional Indemnity
- Motor Vehicle
- Property
- Fidelity Guarantee

Visit our website at www.LMIGroup.com
Australian Financial Services Licence No. 283777

**Loss management, risk assessment and technical advisers
to the general insurance and business communities**

Pre- & Post-Loss Assistance for Brokers & their Clients

Helping companies plan for a possible crisis is one of LMI Group's areas of greatest expertise. Our 'pre-loss' specialist services include risk analysis, business continuity planning, business interruption sum insured reviews, policy wording reviews, risk management and policy comparison.

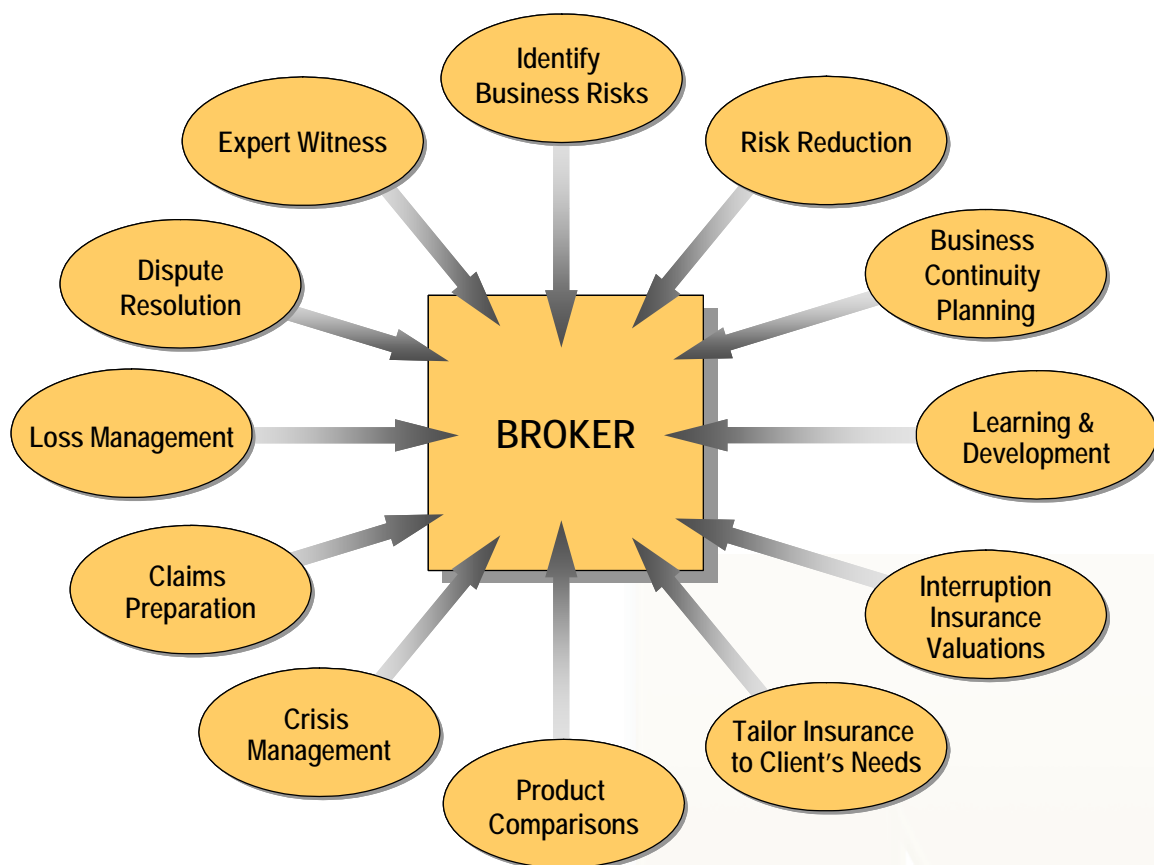
When the worst happens and a catastrophe does strike, the LMI Group loss management division has a highly qualified team across Australia that offers a superior blend of services, provides regular communication, shared decision-making and participatory management, while working with you to restore the business fiscally and strategically, assisting your clients to manage and survive the loss.

"After the flood, we did not know where to go. Our Insurer had denied our claim, and we looked 'ruin' in the face. LMI Group literally saved our business. They sorted out all our insurance claims worries, including regular progress payments, and this allowed us to rebuild our business and our lives."

Graham & Cheryl Kent
Moora Trading & Agency Co

Why LMI?

LMI Group is there to partner you when advice or support is needed. We are loss management, risk assessment and technical advisers to the general insurance and business communities.



For further information, please contact:

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